

## **Curriculum Vitae**

**Robert A. Josephs**

**November, 2009**

### **Office Address**

3.204 Seay Psychology Building  
Department of Psychology  
The University of Texas at Austin  
1 University Station, A8000  
Austin, TX 78712  
(512) 471-9788  
E-mail: josephs@mail.psy.utexas.edu

### **Personal Data**

Birthdate: March 29, 1961  
Birthplace: Rockville Centre, New York

### **Education**

Cornell University B.A., Biological Psychology, 1983  
University of Washington (entered) Fall, 1984  
M.S., Psychology, 1986  
University of Michigan Ph.D., Social Psychology, 1990

## **Employment**

1983 – 1984	Volunteer algebra/trigonometry tutor Tompkins County Prison, Ithaca, NY
1984 – 1987	Graduate student teaching assistant University of Washington
1987 – 1990	Graduate student teaching assistant University of Michigan
1990 - 1996	Assistant Professor of Personality and Social Psychology Department of Psychology The University of Texas at Austin
1997 - 2007	Associate Professor of Personality and Social Psychology Department of Psychology The University of Texas at Austin
2008 – present	Professor of Personality and Social Psychology Department of Psychology The University of Texas at Austin

## **Government Service**

Member, NIH Study Section (SPIP), 2005-2009

## **Editorial Boards**

*Journal of Personality and Social Psychology-Attitudes and Social Cognition*, 2000-2003

*Personality and Social Psychology Bulletin*, 2005-2008

*Undergraduate Research Journal (UT-Austin)*, 2005 – 2008

*Basic and Applied Social Psychology*, 2009-2011

Ad hoc reviewer (2007-present):

### **Journals:**

*Nature*

*Hormones and Behavior*

*Journal of Abnormal Psychology*

*Journal of Experimental Social Psychology*

*Journal of Personality*

*Journal of Personality and Social Psychology*

*Personality and Social Psychology Bulletin*

*Psychological Bulletin*

*Psychological Review*

*Psychological Science*

**Government:**

*National Science Foundation - Decision Research and Management Science*

*National Science Foundation - Social Psychology*

**Memberships in Professional Associations**

American Psychological Association

American Psychological Society

Society for Personality and Social Psychology

Society for Behavioral Neuroendocrinology

Society for Judgment and Decision Making

**Grants**

**Current:**

2009 R01 AA17431-01A1: *Psychological Processes in Alcohol-Related Aggression* (June 1, 2009 through May 31, 2011). Direct costs: \$750,000 (**co-I** with Peter Giancola, University of Kentucky, Department of Psychology).

2009 WU-09-167: DISPOSITIONAL INFLUENCES ON EARLY DETECTION BEHAVIORS. \$4,695 (subcontract with Washington University).

**Pending:**

2009 RO1: *Predicting and understanding individual reactions to androgen deprivation therapy*. (**PI**, with UTHSC-SA as sub-contractor). To be submitted in October of 2009 to NIH.

2009 RO1: *Mechanisms Underlying Sex-Based Differences in Health Behavior*. Submitted April 26, 2009, as part of the NIH 2-year Challenge Grant (Stimulus) Program. (**co-PI** with Steven Ristvedt, Washington University (St. Louis) Department of Psychiatry).

**Previous:**

2004 - 2007 *Hormones, Status, and the Relationship between Social Behaviors and Intellectual Performance*. \$98,713. National Science Foundation. (**PI**)

1997 - 2001 *Stigma, learning curves, and intellectual functioning*. \$203,918. National Science Foundation. (**PI**)

1991 -1993                    *The use of quantification in judgment.* Research Grant, University Research Institute, The University of Texas at Austin.

1988-1990                    *Risky decision making under threat.* Ruth Kirschenstein National Research Service Award, National Institutes of Health.

### **Honors**

2008                            Rapoport-King Award (for supervising outstanding honors student)

2007                            Elected Fellow, APS (Association for Psychological Science)

2007                            Recognized by the Society for Personality and Social Psychology as the 2<sup>nd</sup> most highly cited associate professor of personality and social psychology in the field.

**Publications** (as of August 15<sup>th</sup>, “RA Josephs” generated a citation count of **1,670** in Google Scholar).

1. Steele, C.M. & **Josephs, R.A.** (1988). Drinking Your Troubles Away II: An attention-allocation model of alcohol's effect on psychological stress. *Journal of Abnormal Psychology*, 97, 196-205.
2. Steele, C.M. & **Josephs, R.A.** (1990). Alcohol myopia: Its prized and dangerous effects. *American Psychologist*, 45, 921-933.
3. **Josephs, R.A.** & Steele, C.M. (1990). The two faces of alcohol myopia: Attentional mediation of psychological stress. *Journal of Abnormal Psychology*, 99, 115-126.

4. **Josephs, R.A.**, Larrick, R.P., Steele, C.M., & Nisbett, R.E. (1992). Protecting the self from the negative consequences of risky decisions. *Journal of Personality and Social Psychology*, 62, 26-37.
5. **Josephs, R.A.**, Markus, H.R., & Tafarodi, R.W. (1992). Gender and self-esteem. *Journal of Personality and Social Psychology*, 63, 391-402.
6. Spencer, S.J., **Josephs, R.A.**, & Steele, C.M. (1993). Low self-esteem: The uphill struggle for self-integrity. In R.F. Baumeister (Ed.), *Self-Esteem: The Puzzle of Low Self-Regard* (pp.21-36). New York: Plenum.
7. **Josephs, R.A.**, Giesler, R.B., & Silvera, D.H. (1994). Judgment by quantity. *Journal of Experimental Psychology: General.*, 123, 21-31.
8. **Josephs, R.A.**, & Hahn, E.D. (1995). Bias and accuracy in estimates of task duration. *Organizational Behavior and Human Decision Processes*, 61, 202-213.
9. **Josephs, R.A.**, Silvera, D.H., & Giesler, R.B. (1996). The learning curve as a metacognitive tool. *Journal of Experimental Psychology: Learning, Memory, and Cognition*, 22, 511-525.
10. Giesler, R.B., **Josephs, R.A.**, & Swann, W.B., Jr. (1996). Self-verification in clinical depression: The desire for negative evaluation. *Journal of Abnormal Psychology*, 105, 358-368.
11. Brown, R.B., & **Josephs, R.A.** (1999). A burden of proof: Stereotype relevance and gender differences in math performance. *Journal of Personality and Social Psychology*, 76(2), 246-257.
12. Silvera, D., **Josephs, R.A.**, and Giesler, R.B. (2001). The proportion heuristic: Problem set size as a basis for performance judgments. *Journal of Behavioral Decision Making*, 14, 207-221.
13. **Josephs, R.A.**, Guinn, J., Harper, M.L., & Askari, F. (2001). Liquorice consumption and testosterone concentrations. *The Lancet* , 358(9293), 1613-1614.
14. Campbell, R.S., Gibbs, B.N., Guinn, J.S., **Josephs, R.A.**, Newman, M.L., Rentfrow, P.J., & Stone, L.D. (2002). A biased view of liberal bias, *American Psychologist*, 57 (4), 297-298.
15. Silvera, D.H., **Josephs, R.A.**, & Giesler, R.B. (2002). Bigger is better: the influence of physical size on aesthetic preference judgments. *Journal of Behavioral Decision Making*, 15, 189-202.

16. **Josephs, R.A.**, Bosson J.K., & Jacobs, C.G. (2003). Self-esteem maintenance processes: Why low self-esteem may be resistant to change. *Personality And Social Psychology Bulletin*, 29, 920-933.
17. **Josephs, R.A.**, Newman, M.L, Brown, R.P., & Beer, J.M. (2003). Status, testosterone, and human intellectual performance: Stereotype threat as status concern. *Psychological Science*, 14, 158-163.
18. Newman, M.L., **Josephs, R.A.**, & Guinn Sellers, J. (2005). Testosterone, cognition, and social status. *Hormones and Behavior*, 47, 205-211.
19. **Josephs, R.A.**, Guinn Sellers, J., Newman, M.L., & Mehta, P.H. (2006). The mismatch effect: When testosterone and status are at odds. *Journal of Personality and Social Psychology*, 90(6), 999-1013.
20. Jones, A.C., & **Josephs, R.A.** (2006). Interspecies hormonal interactions between man and the domestic dog (*Canis familiaris*). *Hormones and Behavior*, 50(2006), 393-400 (A ScienceDirect™ TOP25 Hottest Article).
21. Mehta, P. H., & **Josephs, R.A.** (2006). Testosterone change after losing predicts the decision to compete again. *Hormones and Behavior*, 50, 684-692. (A ScienceDirect™ TOP25 Hottest Article).  
Commentary on Mehta & Josephs article below by David Edwards, 681-683.
22. Guinn Sellers, J., Mehl, M.R., & **Josephs, R.A.** (2007). Hormones and personality: Testosterone as a marker of individual differences, *Journal of Research in Personality*, 41, 126-138.
23. Mehta, P.H, Jones, A.C., & **Josephs, R.A.** (2008). The social endocrinology of dominance: Basal testosterone predicts cortisol changes and behavior following victory and defeat. *Journal of Personality and Social Psychology*, 94(6), 1078–1093.
24. Giancola, P.R, **Josephs, R.A.**, & Dewall, N. (2009). Applying the Attention-Allocation Model to the Explanation of Alcohol-Related Aggression: Implications for Prevention. *Substance Use and Misuse*, 44, 1263-1278.
25. van Honk, J., Aarts, H., **Josephs, R.A.**, & Schutter, D.J.L.G. (2009). Sex differences in "social" and mathematical cognition: An endocrine perspective. *Netherlands Journal of Psychology*, 64, 177-183.
26. Newman, M.L. & **Josephs, R.A.** (2009). Testosterone as a Personality Variable. *Journal of Research in Personality*, 43, 258-259.

27. Mehta, P.H., Wuehrmann, E.V., & **Josephs, R.A.** (2009). When Are Low Testosterone Levels Advantageous?: The Moderating Role of Individual Versus Intergroup Competition. *Hormones & Behavior*, 56, 158-162.
28. **Josephs, R.A.** (2009). Moving beyond dichotomies in research on oral contraceptives: A comment on Edwards and O'Neal. *Hormones & Behavior*, 56, 193-194.
29. Rivers, J.J., & **Josephs, R.A.** (in press). Dominance and health. To appear in *The Social Psychology of Power*, edited by Ana Guinote and Theresa Vescio. New York: Guilford Press
30. Mehta, P.H., & **Josephs, R.A.** (in press). Social Endocrinology. To appear in *The Handbook of Social Motivation*, edited by David Dunning. New York: Psychology Press.
31. Mehta, P. H., & **Josephs, R. A.** (in press). Testosterone. In R. Baumeister & K. D. Vohs (Eds.), *Encyclopedia of Social Psychology*. Thousand Oaks, CA: Sage.
32. Giancola, P.R., **Josephs, R.A.**, Parrott, D.J., & Duke, A.A. (in press). Alcohol Myopia Revisited: Clarifying Aggression and Other Acts of Disinhibition Through a Distorted Lens. *Perspectives in Psychological Science*.

#### **Conference Presentations (since 2001)**

- Josephs, R.A.**, & Newman, M.G. (2001). Sex hormones and stereotype threat. Poster presented at the second annual meeting of the Society for Personality and Social Psychology, San Antonio, TX, February 1-3, 2001.
- Newman, M.L., & **Josephs, R.A.** (2001). Baseline testosterone moderates cognitive performance under conditions of stereotype threat. Talk presented at the annual meeting of the Society for Behavioral Neuroendocrinology. Scottsdale, AZ, June 27-30, 2001.
- Newman, M.L., **Josephs, R.A.**, Brown, R.P., & Beer, J.M. (2001). Stereotypes and salivary secretions: Rethinking stereotype threat as a status threat. Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX, February 1-3, 2001.
- Newman, M.L., & **Josephs, R.A.** (2002). The social psychology of drool: Rethinking stereotype threat as a status threat. Talk presented at the annual meeting of Graduate Researchers in Texas. Austin, TX.
- Sellers, J.G., Newman, M.L., & **Josephs, R.A.** (2002). Status under siege: Testosterone affects implicit attention to status under threat. Poster

- presented at the annual meeting of the American Psychological Society.  
New Orleans, LA.
- Newman, M.L., & **Josephs, R.A.** (2002). Testosterone and men's math performance. Talk presented at the annual meeting of the American Psychological Society. New Orleans, LA.
- Newman, M.L., Sellers, J.G., **Josephs, R.A.**, & Rentfrow, P.J. (2003). Does testosterone always predict spatial ability? The effect of social status on the testosterone performance link. Talk presented at the annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
- Josephs, R.A.** (2003). Testosterone and stereotype threat. Invited talk presented at the 75<sup>th</sup> annual meeting of the Midwestern Psychological Association, Chicago, Illinois.
- Josephs, R.A.** (2004). And some have greatness thrust upon them: Testosterone, status, and the mismatch hypothesis. Invited talk presented at the Evolutionary Psychology conference of the annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Larsen, K., & **Josephs, R.A.** (2005). Self-efficacy versus testosterone: Under which conditions do individual versus social factors influence intellectual functioning. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Josephs, R.A.**, & Mehta, P. (2005). The role of hormones in decision making under risk. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Jones, A.C., & **Josephs, R.A.** (2005). Are We Dogs Best Friend? Predicting Canine Cortisol Response from Human Affiliative and Punitive Behaviors. Talk presented at the joint conference held by the International Veterinary Behavior Meeting (IVBM), American College of Veterinary Behaviorists (ACVB), and the American Veterinary Society of Animal Behavior (AVSAB).
- Mehta, P. H. & **Josephs, R.A.** (June, 2005). Changes in testosterone predict the desire to compete again among male losers. Poster presented to the Society for Behavioral Neuroendocrinology, Austin, TX.
- Mehta, P. H. & **Josephs, R.A.** (June, 2005). Baseline testosterone and social status predict cortisol changes and behavior among female competitors. Poster presented to the Society for Behavioral Neuroendocrinology, Austin, TX.
- Jones, A. C., & **Josephs, R. A.** (2005, June). Evidence for a relationship between basal testosterone in humans and cortisol activity in the domestic dog. Poster presented



- at the annual meeting of the Society for Behavioral Neuroendocrinology, Austin, TX.
- Jones, A. C., & **Josephs, R. A.** (2006, January). Sex differences in competition, stress, & interaction: A cross-species perspective. Talk presented at the annual meetings of the Society for Personality and Social Psychology, Palm Springs, CA.
- Jones, A. C., & **Josephs, R. A.** (2006, January). A two-species replication: The relationship between cortisol and neuroticism. Poster presented at the annual meeting of the Association for Research in Personality, Palm Springs, CA. (Graduate Research Poster Competition winner)
- Slatcher, R. B., Mehta, P., & **Josephs, R. A.** (2006, January). Responses to rejection from potential dating partners: The role of testosterone. Talk presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Mehta, P. H. & **Josephs, R. A.** (January, 2006). Who wants high status? The relationship between basal testosterone and status preferences. Poster presented to the Society for Personality and Social Psychology, Palm Springs, CA.
- Mehta, P. H. & **Josephs, R. A.** (January, 2006). Want to compete again? Testosterone, competition, and decision making. Poster presented to the Society for Judgment and Decision Making, Palm Springs, CA.
- Slatcher, R. B., Mehta, P. H., & **Josephs, R. A.** (January, 2006). Responses to rejection from potential dating partners: The role of testosterone. Talk presented to the Society for Personality and Social Psychology, Palm Springs, CA.
- Metting, S. W., Mehta, P. H. & **Josephs, R. A.** (January, 2006). Cortisol reactivity in anticipation of public speaking as a predictor of subsequent performance and behavior. Poster presented to the Society for Personality and Social Psychology, Palm Springs, CA.
- Newman, M.L., Sellers., J.G., Mehta, P.H., & **Josephs, R.A.** (2006, October). The mismatch effect: Testosterone and status preferences. Paper presented at the annual meeting of the Society for Neuroscience. Atlanta, GA.
- Sellers, J.G., & **Josephs, R.A.** (January, 2007). Are we guided by our physiology or our self-perceptions? The interplay between testosterone and self-reported dominance on leadership desire. Poster presented to the Society for Personality and Social Psychology, Memphis, TN.
- Newman, M.L., Sellers., J.G., Mehta, P.H., & **Josephs, R.A.** (2007, April). The mismatch hypothesis: Testosterone and group functioning. Paper presented at the

- annual meeting of the Northeastern Evolutionary Psychology Society. New Paltz, NY.
- Sellers., J.G., & **Josephs, R.A.** (May, 2007). The Interplay Between Testosterone and Self-Reported Dominance on Motivation to Lead. Poster presented at the annual meeting of the American Psychological Society, Washington, D.C.
- Rivers, J.J., & **Josephs, R.A.** (January, 2008). Does Misery Love Company? Affiliation and Recovery from Acute Stress. Talk presented to the Society for Personality and Social Psychology, Albuquerque, New Mexico.
- Mehta, P.H., & **Josephs, R.A.** (January, 2008). Social Endocrinology: How Hormones Can Contribute to Research in Social and Personality Psychology. Talk presented to the annual meeting of the Society for Personality and Social Psychology, Albuquerque, New Mexico.
- Sellers, J.G., & **Josephs, R.A.** (May, 2008). Testosterone and Language use. Poster presented at the Association for Psychological Science, Chicago, Illinois.
- Josephs, R.A.** (2009). Does circulating testosterone predict human behavior?: Reports of a model's death may be premature. Talk presented to the annual meeting of the Social Psychologists in Texas, Austin, TX.
- Josephs, R.A.**, et al. (2009). All things in moderation: How attention to moderators might resolve the testosterone-behavior debate. Talk presented to the annual meeting of the Society for Personality and Social Psychology, Tampa, Florida.
- Josephs, R.A.**, & Mehta, P.H. (2009). Neuroendocrine Regulation of Dominance and Leadership: A Dual-Hormone Approach. Paper to be presented at the First Annual European Symposium on Leadership and Individual Differences in Lausanne, Switzerland, 1 December.
- Josephs, R.A.** (2010). Dominance denied, dominance affirmed: Hormonal and genetic correlates of leadership. Paper to be presented at the Power, Status, and Influence conference at NYU on March 11-12, 2010.